

The Deferred Sales Trust™ is a powerful strategy that we are excited to bring to you. Learn how it can increase your sales and get you to close quicker. To say there has been "change" in the last 12 months would be an understatement. The strategy has been around for 25 years and last year they did several billion dollars.

- The Deferred Sales Trust ("DST") can dramatically decrease or eliminate the capital gains tax that would otherwise be recognized.
- The DST can be used to rescue a 1031 Exchange that is in danger of failing subject to the 1031 Exchange being appropriately set up with a DST-certified QI (qualified intermediary).
- Allows for the seller to get back into Real Estate without all the restrictions of 1031.
- Be prepared for the potential of 1031 Exchanges being greatly reduced under the new proposed tax legislation.

**This is an exclusive invitation to learn more about this strategy, don't miss it!**

The National Training Director from Estate Planning Team, **Michael McIntyre** is proud to present and answer all your questions with Ron Hilliard, Capital Gains Deferral Specialist with Estate Planning Team.



**DISCOVER THE  
DEFERRED SALES TRUST™**  
a 1031 Exchange Alternative

**CLICK BELOW TO JOIN NOW**

 **ESTATE  
PLANNING TEAM**

Discover the Deferred Sales Trust™

**MBBA West Chapter Meeting**  
**Tuesday, September 14<sup>th</sup> at 12:30 P.M. EST**

**JOIN NOW!**

Owners of highly appreciated assets are reluctant to sell because of the capital gain taxes. With the Deferred Sales Trust™, we can provide a potential solution. The DST can defer capital gains taxes on the sale of almost any type of highly appreciated asset including businesses & professional practices, commercial real estate, investment properties, high-end primary residences, major stock positions, and very valuable artwork and collectibles, among other things



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You can also dial in using your phone.

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